

# LATCHTOOL

*FastFlow® within* - Fluid Power without the Complications...

October, 2008

The cover story in the inaugural issue of [Today's Fluid Power](#) is about LatchTool technology. *FastFlow®* microhydraulics is featured on the October cover of OG&PE<sup>1</sup>. In-depth coverage in OEM-Off Highway and Flow Control Magazine are imminent, detailing respectively the implications for the mobile equipment and flow control markets.

For off highway vehicles such as excavators and earthmovers, LatchTool's disruptive technology addresses 9 areas of concern for today's designers.

The flow control market, which is industrial valves and actuators, is growing at 4.4% annually and is expected to reach \$77.6 billion by 2011<sup>2</sup>. The report concludes that since valve technologies are well known, any innovation will be incremental such as plastic substituting for steel. It also mentions a trend towards automatic valves driven by application efficiencies. No one anticipates the impact of a radical innovation such as our annular floating seal valves.

From a business development viewpoint, LatchTool is concentrating on relationships with design firms focused on the petroleum recovery and petrochemical industries. The Company believes its *FastFlow®* technologies will have a profound impact on the energy sector.

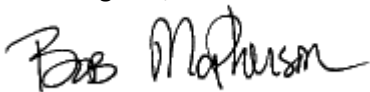
Microhydraulics promises innovative downhole tools, wellhead controls, subsea tiebacks, drilling platform automation and ROV's – Areas where compact, standalone, remotely controlled high-force linear actuators will improve efficiencies and lower costs of producing our energy needs.

LatchTool's OPEN business model is as innovative as its technology. It is designed to give the engineers and small businesses that sustain our economy a stake in their contributions. I believe this is exceedingly important at a time when *game-changing* economic upheaval threatens America.

Goods compete in a global marketplace not only because they are cheaper, but that they perform a task better, easier and quicker than the competition. Consistently, only companies with most innovate products lead their market!

## [The World is a Changing!](#)

Best regards,



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<sup>1</sup> Oil, Gas & Petrochem Equipment

<sup>2</sup> Market research by the Freedonia Group as reported by Today's Fluid Power